

**MARIN MUNICIPAL WATER DISTRICT  
Comparative Revenues  
Proposed 2011-12 Budget**

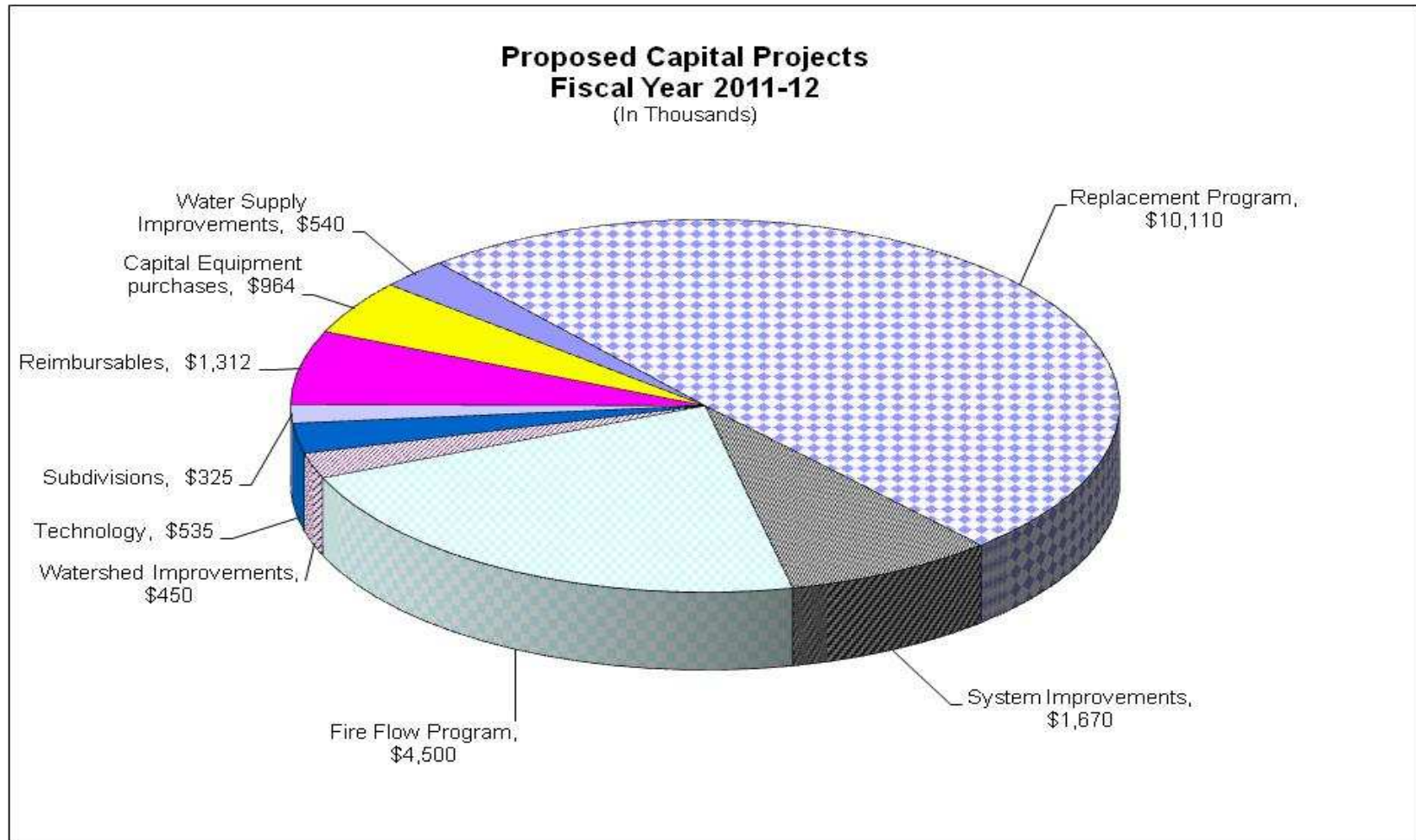
Attachment 1

Description	Fiscal Year Ended 6-30 ➔	Actual 2007	Actual 2008	Actual 2009	Actual 2010	Actual 2011	Budgeted 2012
<b>Water Sales:</b>							
Water Sales		39,462,839	41,305,864	42,628,226	41,557,677	45,504,344	46,028,455
Service Charge		7,559,438	7,845,377	8,173,977	8,553,515	8,867,457	9,350,445
<b>Total Water Sales</b>		<b>47,022,277</b>	<b>49,151,242</b>	<b>50,802,203</b>	<b>50,111,192</b>	<b>54,371,801</b>	<b>55,378,900</b>
<b>Other Revenues:</b>							
Connection Charges		2,404,381	1,371,798	2,748,427	1,311,139	1,009,829	1,350,000
Rents and Royalties		444,546	467,110	479,286	484,180	481,802	491,438
Late Payment Charge		169,951	214,071	152,471	177,285	200,623	196,000
Special Read Charge		129,041	116,783	115,674	132,254	128,928	124,800
Grants		368,531	586,328	1,487,759	496,263	321,968	200,000
Watershed Payments		251,930	270,316	221,720	224,292	265,824	242,000
Watershed Rents and Royalties		717,386	743,447	708,456	987,423	867,535	884,886
Other		2,668,268	2,054,005	(60,205)	1,191,254	838,562	428,140
<b>Total Other Revenues</b>		<b>7,154,032</b>	<b>5,823,858</b>	<b>5,853,587</b>	<b>5,004,089</b>	<b>4,115,072</b>	<b>3,917,264</b>
Interest Revenue		2,488,169	2,134,914	1,380,136	440,623	237,886	250,000
<b>Subtotal Water Sales, Other Revenues and Interest</b>		<b>56,664,478</b>	<b>57,110,014</b>	<b>58,035,927</b>	<b>55,555,904</b>	<b>58,724,759</b>	<b>59,546,164</b>
<b>Contributed Capital:</b>							
Fire Flow		4,507,996	4,510,433	4,502,860	4,467,137	4,483,662	4,500,000
Connection Fees		794,038	1,575,776	595,544	1,362,181	500,656	750,000
Capital Grants		-	-	975,502	318,222	164,596	287,000
<b>Total Contributed Capital</b>		<b>5,302,034</b>	<b>6,086,208</b>	<b>6,073,906</b>	<b>6,147,540</b>	<b>5,148,914</b>	<b>5,537,000</b>
<b>Grand Total All Revenues</b>		<b>61,966,512</b>	<b>63,196,222</b>	<b>64,109,833</b>	<b>61,703,444</b>	<b>63,873,673</b>	<b>65,083,164</b>

**DISTRICT BUDGET SUMMARY**  
Fiscal Year 2011-2012

Attachment 2

Description	2010/2011			Proposed Budget	2012 Budget vs. 2011 Projected			
	2008/2009 Actual	2009/2010 Actual	Original Budget	Amended Budget	Projected	2011/2012	Increase (Decrease)	%
Regular Salaries & Benefits	\$ 27,087,617	\$ 28,049,162	\$ 30,315,130	\$ 27,902,972	\$ 28,322,937	\$ 28,659,141	\$ 336,204	1.19%
Overtime	1,054,799	515,792	1,095,058	577,921	509,336	717,847	208,511	40.94%
Hourly/Temporary	345,581	206,686	402,871	153,810	95,580	123,607	28,027	29.32%
Contract Help	324,492	313,729	389,372	336,797	379,647	353,526	(26,121)	-6.88%
Leave Payouts	(17,540)	265,492	283,304	471,898	556,406	517,486	(38,920)	-6.99%
Directors' Fees	40,925	39,135	40,020	40,020	36,000	40,000	4,000	11.11%
Retiree Health Benefit/OPEB	3,697,000	3,816,840	4,086,073	3,071,073	3,067,000	3,167,000	100,000	3.26%
Indirect Costs	15,630	53,576	-	-	-	-	-	0.00%
Fees/Subscriptions	455,184	282,056	617,938	363,859	228,944	414,098	185,154	80.87%
Supplies	487,404	339,918	594,837	402,181	364,868	451,405	86,537	23.72%
Materials	1,149,956	644,785	899,070	704,234	609,938	759,745	149,807	24.56%
Chemicals	1,218,269	1,286,819	1,551,299	1,186,597	1,172,891	1,468,925	296,034	25.24%
Water Purchases	4,912,997	5,617,017	5,700,000	5,700,000	5,000,000	5,915,000	915,000	18.30%
Vehicle Maintenance	510,473	441,804	680,300	516,885	523,871	577,018	53,147	10.15%
Freight/Utilities	492,691	463,976	544,947	522,464	418,657	457,466	38,809	9.27%
Debt Service	6,967,704	6,919,793	5,961,080	7,333,209	7,333,209	7,212,591	(120,618)	-1.64%
Taxes & Fees	403,611	250,962	403,484	661,673	576,581	464,913	(111,668)	-19.37%
Insurance and Claims	888,954	1,055,474	1,121,000	1,097,411	2,241,000	1,261,500	(979,500)	-43.71%
Misc Expenses	495,430	1,074,417	686,802	536,555	406,280	611,662	205,382	50.55%
Amortization & Depreciation	9,713,604	10,350,791	9,229,532	9,239,484	10,337,003	10,487,003	150,000	1.45%
Construction Contracts	680,704	460,970	620,000	380,000	450,000	502,000	52,000	11.56%
Equip/Facility Rentals	219,905	222,873	342,405	143,647	125,790	130,381	4,591	3.65%
Rebates & Backflow	792,723	742,202	1,775,000	113,753	94,432	85,800	(8,632)	-9.14%
Meter Repair	933	677	750	950	950	950	-	0.00%
Prof Services Fees	1,540,217	1,066,982	1,590,370	1,715,257	961,047	1,259,915	298,868	31.10%
Repairs & Maint	967,691	976,020	1,163,977	1,142,574	1,046,307	1,081,801	35,494	3.39%
Equipment - Non Cap	96,375	35,866	114,200	66,748	42,098	70,175	28,077	66.69%
Utilities	3,319,345	3,243,951	4,211,438	3,803,421	2,867,527	3,034,542	167,015	5.82%
Vehicle Allocation to Capital	(405,960)	(439,964)	-	-	(456,000)	(340,000)	116,000	-25.44%
Indirect and Overhead to Capital	(2,305,029)	(3,976,577)	-	-	(3,624,046)	(3,081,510)	542,536	-14.97%
<b>Total Operating Departments</b>	<b>\$ 65,151,686</b>	<b>\$ 64,321,224</b>	<b>\$ 74,420,256</b>	<b>\$ 68,185,393</b>	<b>\$ 63,688,253</b>	<b>\$ 66,403,987</b>	<b>\$ 2,715,734</b>	<b>4.26%</b>
<b>Capital Purchases</b>	<b>\$ 1,142,281</b>	<b>\$ 455,710</b>	<b>\$ 878,131</b>	<b>\$ 859,050</b>	<b>\$ 130,632</b>	<b>\$ 964,424</b>	<b>833,792</b>	<b>638.28%</b>
<b>Capital Program</b>	<b>\$ 19,414,985</b>	<b>\$ 19,294,436</b>	<b>\$ 28,352,000</b>	<b>\$ 19,140,950</b>	<b>\$ 14,023,118</b>	<b>\$ 14,942,000</b>	<b>918,882</b>	<b>6.55%</b>
<b>Fire Flow Program</b>	<b>\$ 6,318,989</b>	<b>\$ 2,955,484</b>	<b>\$ 4,500,000</b>	<b>\$ 6,278,878</b>	<b>\$ 4,000,000</b>	<b>\$ 4,500,000</b>	<b>500,000</b>	<b>12.50%</b>
<b>Total</b>	<b>\$ 92,027,941</b>	<b>\$ 87,026,854</b>	<b>\$ 108,150,387</b>	<b>\$ 94,464,271</b>	<b>\$ 81,842,003</b>	<b>\$ 86,810,411</b>	<b>\$ 4,968,408</b>	<b>6.07%</b>



**MARIN MUNICIPAL WATER DISTRICT  
PROJECTED FUND BALANCE**

<b>Fund</b>	<b>Audited</b>	<b>Projected</b>			<b>June 30, 2011</b>
	<b>June 30, 2010</b>	<b>Revenue</b>	<b>Expense (1)</b>	<b>Transfers</b>	<b>Balance</b>
<b>Unrestricted</b>					
<b>Operating</b>	\$ 6,022,126	\$ 57,339,282	\$ 52,107,905		\$ 11,253,503
<b>Capital</b>	2,517,213	1,675,081	3,087,421		1,104,873
<b>Liability</b>	<u>1,500,000</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,500,000</u>
<b>Subtotal</b>	10,039,339	59,014,363	55,195,326	-	13,858,376
<b>Restricted</b>					
<b>Bonds Funds</b>	30,000,000		12,059,170		17,940,830
<b>Fire Flow</b>	<u>3,999,728</u>	<u>4,483,662</u>	<u>4,508,723</u>	<u>-</u>	<u>3,974,667</u>
<b>Total</b>	<u>\$ 44,039,067</u>	<u>\$ 63,498,025</u>	<u>\$ 71,763,219</u>	<u>\$ -</u>	<u>\$ 35,773,873</u>

<b>Fund</b>	<b>Budgeted</b>				<b>June 30, 2012</b>
	<b>June 30, 2011</b>	<b>Revenue</b>	<b>Expense (2)</b>	<b>Transfers</b>	<b>Balance</b>
<b>Unrestricted</b>					
<b>Operating</b>	\$ 11,253,503	\$ 58,196,164	\$ 54,316,450	\$ (636,551)	\$ 14,496,666
<b>Capital</b>	1,104,873	2,387,000	4,128,424	636,551	-
<b>Liability</b>	<u>1,500,000</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,500,000</u>
<b>Subtotal</b>	13,858,376	60,583,164	58,444,874	-	15,996,666
<b>Restricted</b>					
<b>Bonds Funds</b>	17,940,830		11,778,000		6,162,830
<b>Fire Flow</b>	<u>3,974,667</u>	<u>4,500,000</u>	<u>4,500,000</u>	<u>-</u>	<u>3,974,667</u>
<b>Total</b>	<u>\$ 35,773,873</u>	<u>\$ 65,083,164</u>	<u>\$ 74,722,874</u>	<u>\$ -</u>	<u>\$ 26,134,163</u>

**Expenses do not include depreciation or amortization**

- (1) Operating expenses reduced by amount in escrow for debt service on 2010 Revenue Bonds of \$837,366  
(2) Operating expenses reduced by amount in escrow for debt service on 2010 Revenue Bonds of \$1,600,534